

10/04/06

Southeastern Association of Fire Chiefs
Balance Sheet
As of September 30, 2006

	<u>Sep 30, 06</u>
ASSETS	
Current Assets	
Checking/Savings	
Certificate of Deposit	30,226.94
Checking "Bank of America"	20,584.21
Total Checking/Savings	<u>50,811.15</u>
Total Current Assets	50,811.15
TOTAL ASSETS	<u>50,811.15</u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Prepaid Expense	-3,800.00
Total Other Current Liabilities	-3,800.00
Total Current Liabilities	-3,800.00
Total Liabilities	-3,800.00
Equity	
3000 · Opening Bal Equity	49,910.28
3900 · Retained Earnings	9,504.75
Net Income	-4,803.88
Total Equity	<u>54,611.15</u>
TOTAL LIABILITIES & EQUITY	<u>50,811.15</u>

Southeastern Association of Fire Chiefs Profit & Loss Budget vs. Actual January through September 2006

	Jan - Sep 06	Budget	\$ Over Budget	% of Budget
Income				
Advertisement	610.00	500.00	110.00	122.0%
Conference	42,343.28	55,000.00	-12,656.72	77.0%
Donations	30.00			
Dues	43,755.00	54,000.00	-10,245.00	81.0%
Interest	395.52	300.00	95.52	131.8%
Royalty	2,736.33	500.00	2,236.33	547.3%
Seminars	0.00	24,000.00	-24,000.00	0.0%
Total Income	89,870.13	134,300.00	-44,429.87	66.9%
Expense				
Annual Conference	37,626.28	35,000.00	2,626.28	107.5%
Education Seminars	0.00	18,000.00	-18,000.00	0.0%
Fire-Rescue International	491.86	4,500.00	-4,008.14	10.9%
Membership	3,835.41	2,500.00	1,335.41	153.4%
Newsletter	7,058.67	12,000.00	-4,941.33	58.8%
Office Expenses	1,336.72	3,300.00	-1,963.28	40.5%
Operations	41,721.07	55,000.00	-13,278.93	75.9%
Professional Fees	2,604.00	4,000.00	-1,396.00	65.1%
Total Expense	94,674.01	134,300.00	-39,625.99	70.5%
Net Income	-4,803.88	0.00	-4,803.88	100.0%

Southeastern Association of Fire Chiefs Profit & Loss January through September 2006

	Jan - Sep 06
Income	
Advertisement	610.00
Conference	
2006 Conference	
Registrations	18,978.28
Sponsorships	23,365.00
Total 2006 Conference	42,343.28
Total Conference	42,343.28
Donations	30.00
Dues	43,755.00
Interest	395.52
Royalty	2,736.33
Total Income	89,870.13
Expense	
Annual Conference	
2006 Conference	
Advertising	1,741.08
Awards/Gifts	3,319.26
Copying	885.34
Hotel	18,075.43
Insurance	1,812.00
Partners Program	233.69
Shipping	380.41
Supplies	287.54
Travel	7,591.53
Total 2006 Conference	34,326.28
2008 Conference	
Hotel	3,300.00
Total 2008 Conference	3,300.00
Total Annual Conference	37,626.28
Fire-Rescue International	
Hospitality Suite	491.86
Total Fire-Rescue International	491.86
Membership	
Awards and Recognition	482.18
Contributions	3,000.00
Recruitment	353.23
Total Membership	3,835.41
Newsletter	7,058.67
Office Expenses	
Finance Charge	17.50
Office Supplies	166.78
Postage and Delivery	220.25
Printing and Reproduction	266.19
Telephone	599.22
Website	66.78
Total Office Expenses	1,336.72
Operations	
Board Meetings	14,503.16
Management Fee	20,509.31
Officers	620.00
Presidents	5,241.65
Staff Travel	846.95
Total Operations	41,721.07

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Southeastern Association of Fire Chiefs
Profit & Loss
January through September 2006

	Jan - Sep 06
Professional Fees	
Accounting	835.00
Insurance	1,769.00
Total Professional Fees	<u>2,604.00</u>
Total Expense	<u>94,674.01</u>
Net Income	<u>-4,803.88</u>